

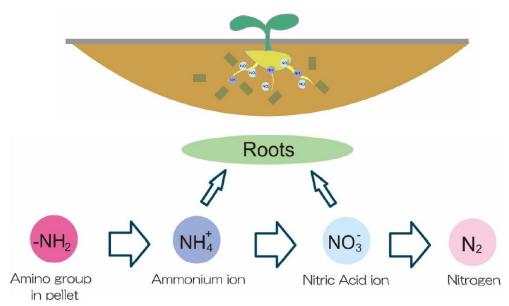
# Soilborn

# Future of Manure Utilization

# Background

- 1. In Japan almost all layer manure is being composted in following background.
  - 1) In 1999, manure from poultry and livestock farms was prohibited to take it out without processing by the law.
  - 2) Practical manure processing available at that time was only composting, to which Japanese government subsidized.
- 2. Composting manure has following problems.
  - 1)The pollution by ammonia emitted by composting.
  - 2) The value as fertilizer lowered:
    - (1) Nitrogen content lowered around into half.
    - (2) It is difficult to indicate the nitrogen content, in which to design fertilizing is difficult.
    - (3) As a result, egg farms are obliged to sell composted manure by far low price than the cost.
- 3. In HYTEM's industry-academia joint research with Professor Oba Gifu National University since 2013, through comparison research among dry manure pellet, composted manure and chemical fertilizer, it is proved that dry manure pellet is the most practical approach to utilize poultry manure as fertilizer.

# Mechanism of dry manure pellet as fertilizer



Dry manure pellet ferments in soil. Ammonia becomes Ammonium ion due to its nature of being soluble in water. It also changes to Nitrate ion by virtue of the action of bacteria so as to be absorbed in the plants as nitrogen nutrients. It contains water retention having moderate water holding ability (pF value). The soil with dry manure pellet is alkalescent, which is more suitable for the sustainable agriculture compared to chemical fertilizer that makes soil acid.

### Soilborn Program

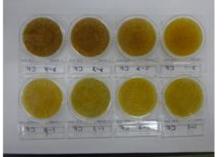
**Soilborn** is the program to promote dry manure pellet, Next-Generation Fertilizer. The program is targeting to promote dry manure pellet under **Soilborn** brand as an ideal high-quality organic fertilizer, ingredients of which guaranteed under an established quality control.

## Points

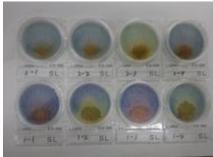
- It is necessary to clean up farmers' memory created several decades ago that hen's manure without composting will damage roots due to heat generated in soil by composting development of bigger dry manure particles by sunshine drying at that time, while dry manure pellet does damage roots being distributed in soil by pellet.
- 2. It is necessary to form fair market price of this ideal high-quality organic fertilizer, which is entitled to get an official fertilizer certification under a governmental regulation.

#### 1. Quality standards required for Soilborn

- ① 3 major fertilizer ingredients guaranteed
  - Nitrogen 4% Phosphorus 3% Potassium 2%
- ② Moisture content 10% Prevent mold, and can be stored over the sowing season
- ③ Disinfected No polluting soil

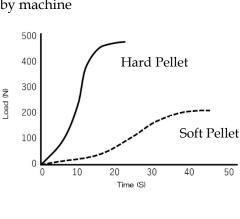


Before disinfection Colon bacilli



After disinfection

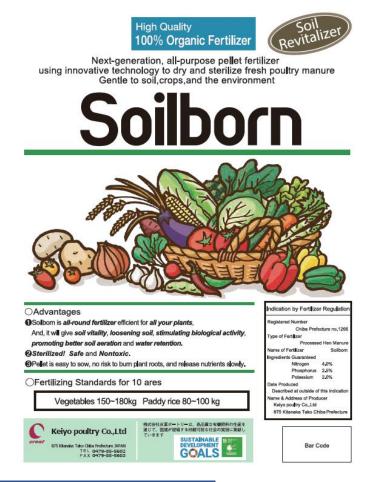
(4) Controlled hardness Possible spreading to field by machine



- 2. Sales promotion under Soilborn brand
  - Publicity in agricultural newspaper, magazines etc.
  - Unification of bags to build Soilborn brand.

#### 3. License of trademark rights of Soilborn

Trademark rights of Soilborn in Asia have been established by HYTEM Co.,Ltd. The rights will be licensed in actual cost to a company who is producing Soilborn, quality of which fulfilled along above quality standards, investing HYTEM Plate Dryer and HYTEM CCS Pellet Plant.



## **Prospect of Soilborn development**

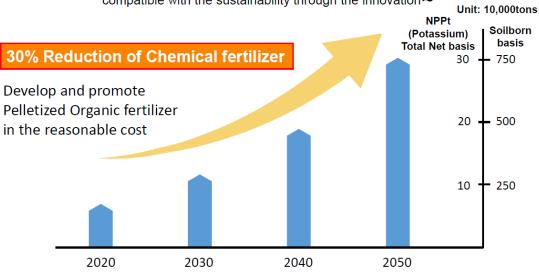
In 2020, the first Soilborn plant started at 1.4 million layer farm at Chiba prefecture, the east of Tokyo. At this stage ,most of Soilborn is exported to Southeast Asia such as Vietnam. For Japanese market. due to widely used composted layer manure, current delivery is less, however, step by step, it's demand is prospected to grow being recognized as the high quality organic fertilizer with guaranteed 4% Nitrogen, 3% Phosphorus and 2 % Potassium contents. That is, step by step, advantages of Soilborn as fertilizer is prospected to be recognized by farmers and farming companies.

Another factor of growing Soilborn prospect is chemical fertilizer's price increase due to limited natural resources. The current net sales price target of Soilborn in Japan is JY 40/kg Ex- farm. Even in this price level, fertilizer cost per 10 are is less than that of the chemical fertilizer.

On top of above trend, recent following wind is 30% chemical fertilizer reduction program by Japanese government targeting in 2050. The quantity of organic fertilizer to substitute 30% of the chemical fertilizer is 7,500,00 ton when by Soilborn, which is 3 times quantity compared to the quantity when all layer manure processed to Soilborn in Japan.

# Green Food System program announced by Japanese government in May 2021

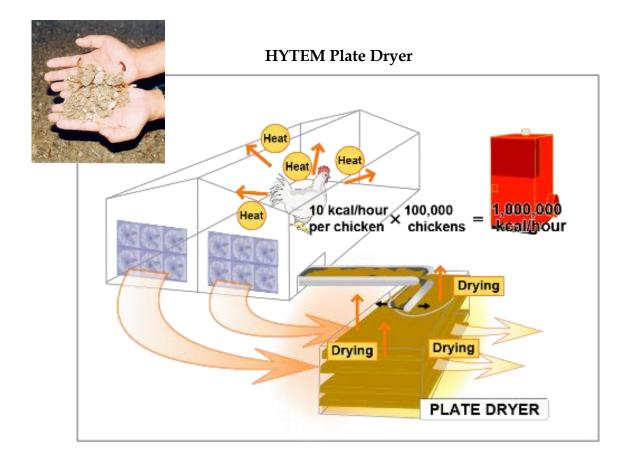
~Realize the improvement of the agricultural productivity compatible with the sustainability through the innovation~



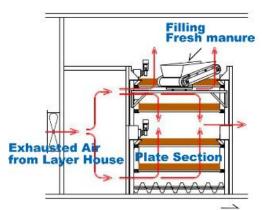
Soilborn will create the future of the high quality Organic fertilizer !!

# **Equipment to produce Soilborn**

HYTEM Plate Dryer and HYTEM CHIYODA CCS Pellet Plant, points of which can be found in HYTEM Egg Farm Automation Brochure Set.











#### Taking out Dried manure

## HYTEM CHIYODA CCS Pellet Plant

